

Blower-Dempsay Corp. Announces Sale of Pacific Flexible Solutions Manufacturing Assets to Emerald Packaging

Santa Ana, Calif. (May 8, 2026) – Blower-Dempsay Corp. (BDC), a leading family-owned packaging and manufacturing company, today announced the sale of the manufacturing assets of its subsidiary, Pacific Flexible Solutions, located in Santa Ana, California, to Emerald Packaging for an undisclosed sum.

The transaction brings together two highly respected organizations with shared values centered on operational excellence, employee engagement, and long-term customer partnerships.

“We are pleased to partner with Emerald Packaging through the sale of Pacific Flexible Solutions’ manufacturing assets,” said Brad Jordan, President of Blower-Dempsay Corp. “It is rare to find an organization that so closely mirrors our culture and commitment to employees and customers. Emerald’s reputation, values, and vision made them the ideal partner for this transition. We look forward to exploring synergies that are mutually beneficial, with the added advantage of having Emerald operate within our Santa Ana facility.”

Jim Blower, CEO of Blower-Dempsay Corp., emphasized the broader strategic rationale for the transaction. “This partnership represents a strong strategic fit for both organizations,” Blower said. “It allows us to sharpen our focus and continue investment in our core businesses while aligning with a best-in-class flexible packaging leader. We are excited about the potential synergies between our companies and confident that this collaboration will create long-term value for our customers, employees, and stakeholders.”

Emerald Packaging views the acquisition as a strategic opportunity to expand its footprint and better serve key produce markets in the western United States and northern Mexico.

“The opportunity to acquire the manufacturing assets of Pacific Flexible Solutions proved irresistible,” said Pallavi Joyappa, President of Emerald Packaging. “We’ve never had a second facility, and this one fit the bill being so close to our Union City headquarters, with equipment and capabilities that match our own. Additionally, Blower-Dempsay has built excellent relationships with their employees and fostered a culture that very much reflects our own—and culture is why most partnerships fail.”

Partnership Advantages

This collaboration delivers a number of meaningful advantages for both organizations and their stakeholders:

- **Expanded Geographic Reach**
Enhanced proximity to key markets across California, Arizona, and northern Mexico, improving service speed and responsiveness.
- **Improved Supply Chain Efficiency**
Reduced transit times and logistics costs, especially for cross-border produce customers.
- **Operational Synergies**
Alignment of complementary manufacturing capabilities and shared best practices to drive productivity and quality.
- **Cultural Alignment**
Strong mutual commitment to employee engagement, safety, and customer service—reducing integration risk and supporting long-term success.
- **Customer Continuity and Growth**
Seamless transition ensures uninterrupted service while positioning customers for expanded capabilities and innovation.
- **Strategic Focus for BDC**
Enables Blower-Dempsay to concentrate capital and leadership on its core businesses, including corrugated, folding cartons, and industrial packaging.
- **Growth Platform for Emerald**
Establishes a second manufacturing location, accelerating Emerald’s growth and market penetration in high-demand regions.
- **Future Investment and Innovation**
Planned capital investments—including new slitters and additional press capacity—will strengthen the facility’s capabilities and output.

As part of the agreement, Emerald Packaging will operate within the Santa Ana facility, ensuring continuity for employees and customers while strengthening service capabilities. The location significantly enhances geographic access, reducing transit time to key cross-border markets.



The Santa Ana facility features advanced manufacturing equipment, including an eight-color, 52-inch Windmöller & Hölscher printing press, two Nordmeccanica laminators, slitters, and a thermal oxidizer. Emerald Packaging has indicated plans to further invest in the facility, including additional slitters with laser and hot needle capabilities and a second printing press.

“This transaction allows us to align with a partner that brings deep expertise in flexible packaging for the produce sector while maintaining a strong presence in Southern California,” Jordan added. “We are confident this transition positions the operation—and its people—for continued success.”

The sale reflects Blower-Dempsay Corp.’s ongoing commitment to strategically optimize its portfolio while continuing to focus on its core businesses, including corrugated solutions, folding cartons, industrial packaging distribution, and packaging engineering.

About Blower-Dempsay Corp.

Blower-Dempsay Corporation (BDC), founded in 1973, is a family-owned, industry-leading manufacturing and distribution company specializing in corrugated solutions, folding cartons, industrial packaging distribution, and packaging engineering. Headquartered in Santa Ana, California, BDC operates through a diversified group of companies including Pak West, Pacific Western Container, Pacific Conveyor Systems, Pacificorr Graphics & Displays, Diamond Marketing Group, and Nexis Global.

About Emerald Packaging

Since 1963, Emerald Packaging has delivered exceptional quality and service in the flexible packaging industry. It is one of the largest produce packaging manufacturers in the country, serving industry-leading customers such as Taylor Farms, D’Arrigo California, Duda Farms, Grimmway Farms, and Wada Farms. Emerald was named the 2026 Printer of the Year by the Flexographic Technical Association and received two 2026 Flexible Packaging Association Silver Awards for sustainability and technical achievement, including recognition for its 30% post-consumer recycled resin potato bag.

